

## Case Study

# Royal Palm Closes the Gap Savings Made Simple



## Client Profile

Royal Palm Yacht and Country Club is all that the name implies featuring a full array of amenities from golf, fitness, pool, tennis and marina. Located in Boca Raton and serving 500 members the club offers a variety of a la carte dining, private event and social gathering venues.

## The Challenge

Purchasing and receiving functions were disconnected and paper based making it challenging to validate invoices to ensure accurate payment.

Matching up all the paper work was time consuming and not always accurate making it difficult to reconcile.

Jamison Mao is the F&B Controller and oversees all procurement activity and spend accounting at the Club. Jamison had a background in cost controls from the casino industry and knew the club would benefit from automated processes which would provide the team more departmental efficiency and transparency over their spending

### COST SAVINGS

# 7%

Total Savings on Total Spend

# 50%

Reduction in Time to Place  
Orders and Receiving

“We needed a system that made it easy for our team to electronically place orders with the ability to quickly validate and verify those purchase against what was actually received. This is standard operating procedure in most hospitality operations and I knew it would work well in a private club.”

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# The Solution

## CedarCreek Order Management / AccuBar Beverage Control

Royal Palm was already a happy user of AccuBar, Beverage Control and Inventory system, also a CedarCreek product. When Jamison learned that CedarCreek delivered an Electronic Order Management system that could be used for food and beverage and all other departments he knew this was the solution.

“CedarCreek let our departments automate their regular purchases and connect directly to all of our suppliers. Everything is captured in real time making the receiving process more accurate and efficient.”

The system was introduced one department at a time and the recognition of benefits spread quickly. When implemented for F&B it was a very smooth transition.

All departments make their purchases electronically and are able to see their spend vs. budget, supplier pricing and item history at a glance. Tracking open purchases in real time insures accuracy when receiving and speeds up month end closing.

# The Results

CedarCreek delivered their on-line marketplace that connects both the ordering and receiving functions on a cloud based platform that is easy and efficient for all departments to use. The system saved money, increased accuracy and gave the club team more time to serve members and handle other duties.

“Since implementing CedarCreek we have saved 7-8% on total spend. The system pays for itself by closing the gaps between what is purchased and what is received and invoiced. We are able to quickly identify quantities and pricing that don't match up to what was ordered and deal with them immediately.”

“I assure you that CedarCreek will reduce your costs while keeping your suppliers honest, processes transparent and give back time to your team. This is the system standard for all clubs.”

Royal Palm can further expand their CedarCreek system with applications for food inventory, recipe management, accounts payable automation and preferred buying programs.

## BENEFITS

- ✓ Immediate savings by closing the gap between purchases and receipts
- ✓ All departments connected on one marketplace made it easy to learn and provided spend transparency at all levels.
- ✓ Managers Control Real Time Spend vs. Departmental Budget
- ✓ Smarter Purchasing with Direct Access to all Club Suppliers and their Pricing

## OTHER CLUB CLIENTS INCLUDE

- Fisher Island Club
- Jupiter Island Club
- Wycliffe Golf & Country Club
- PGA National Resort & Spa
- Frenchman's Reserve

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